



Anne Arundel County  
Online Sales & Telework Grant Program  
Final Report

June 25, 2021

Anne Arundel Economic Development Corporation

2660 Riva Road

Annapolis, MD 21401

## Executive Summary

During the 2021 Maryland General Assembly session, the state legislature passed the Relief Act of 2021, which was signed into law by Governor Hogan. In that legislation, \$500,000 dollars was allocated to the Maryland Department of Commerce to help businesses statewide with expenses incurred to establish or expand online sales and/or telework during the COVID-19 pandemic. The amount was divided among Maryland counties based on each county's percentage of the total population of the state. Anne Arundel County's population accounts for 9.67% of the total population of the State of Maryland, therefore Anne Arundel County received \$48,361 to distribute and the Anne Arundel Economic Development Corporation (AAEDC) was tasked with developing a grant program to distribute these funds.

To be eligible for the AAEDC Online Sales and Telework Grant, the applicant had to be an Anne Arundel County based business in the Agriculture, Farming, and Agritourism industry. The applicant's business had to have been established prior to March 9, 2020, in good standing with the Maryland State Department of Assessment and Taxation (SDAT), and currently in operation with a physical location in Anne Arundel County. Priority was given to businesses that had not received a COVID-19 Business Relief Grant or Loan and the maximum amount that could be awarded to one business was \$5,000. Businesses with more than twenty total employees, excluding the owner, were ineligible.

The application period opened May 1<sup>st</sup> and ran through June 15<sup>th</sup>, 2021. The program was marketed to the agricultural community through social media and the AAEDC Ag Department's newsletter. Out of the six businesses that applied, five were eligible and were awarded grants. Of the original allotment for the program, only \$21,284 was disbursed. The remaining \$27,077 will be returned to MD Commerce as agreed upon in the program requirements.

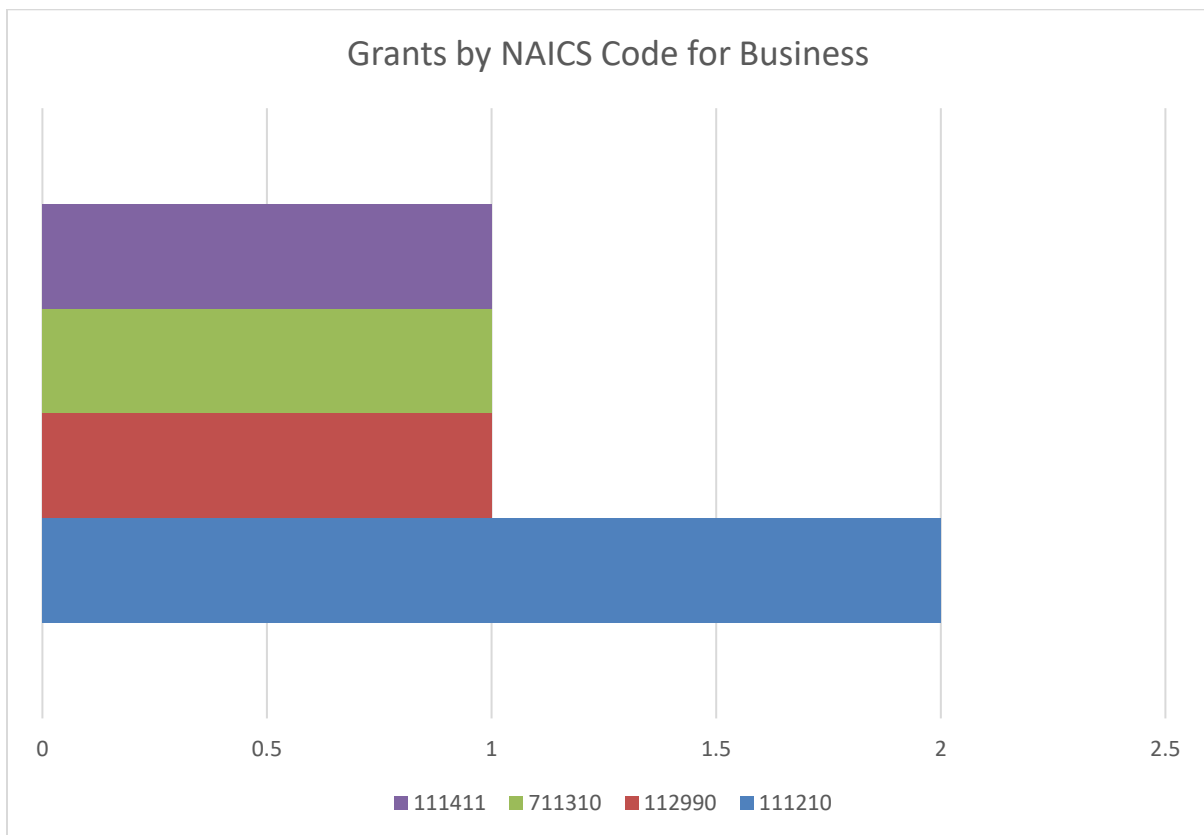
Anne Arundel Economic Development Corporation was proud to partner with Anne Arundel County, the State of Maryland, and the Maryland Department of Commerce to develop this Online Sales and Telework Grant Program that quickly and efficiently disbursed the State of Maryland Relief Act of 2021 funds to these businesses to help them offset expenses incurred to establish or expand online sales and/or telework.

## Program Statistics

### Financial Summary

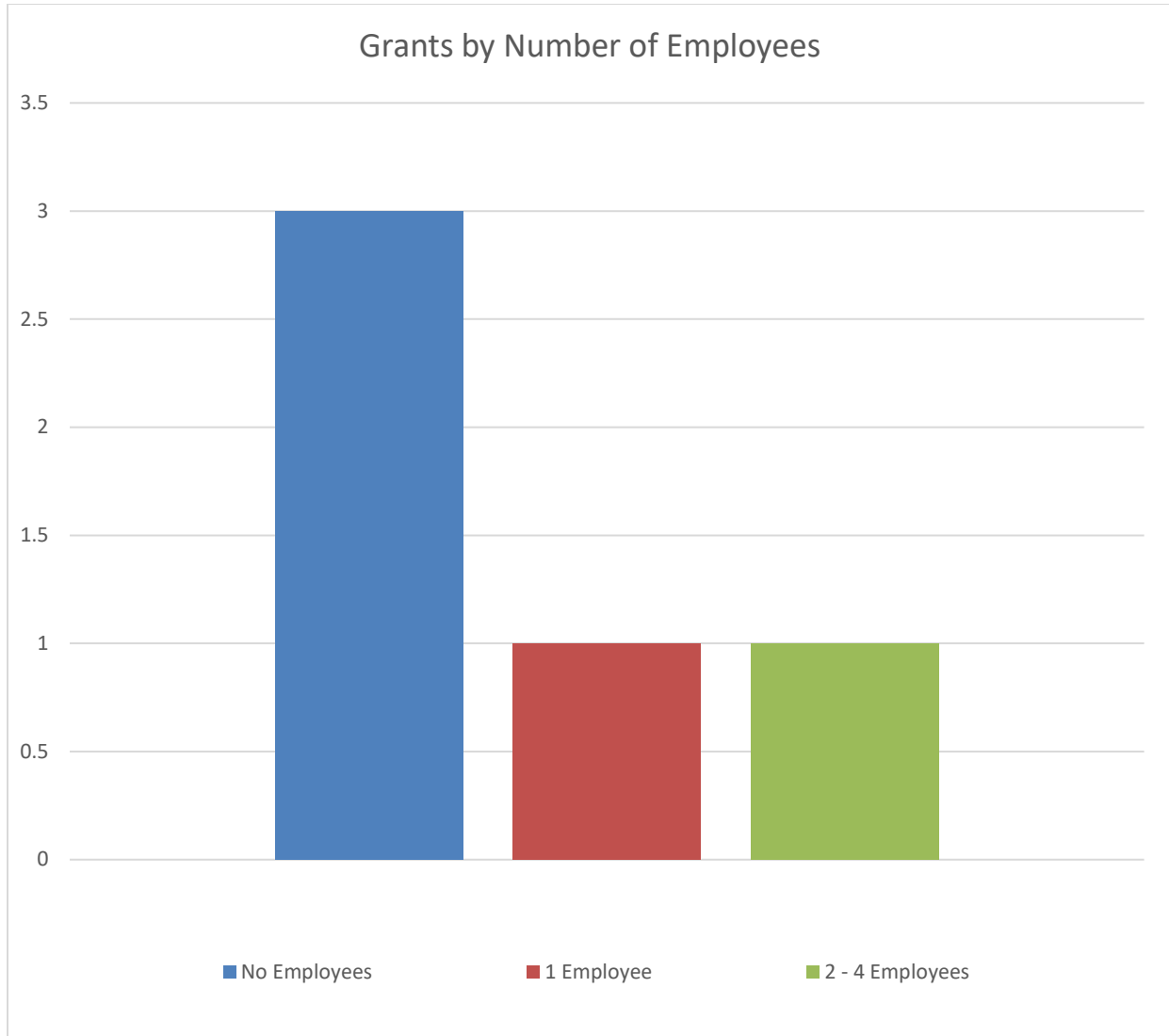
- 6 – Number of applications
- 5 – Number of Online Sales & Telework grants awarded
- \$21,283.61 – Total amount awarded
- \$4,256.72 – Average amount of each grant
- 1 – Number of applications denied (applicant exceeded the maximum number of employees required to meet eligibility)

### Breakdown by North American Industry Classification System (NAICS) Codes

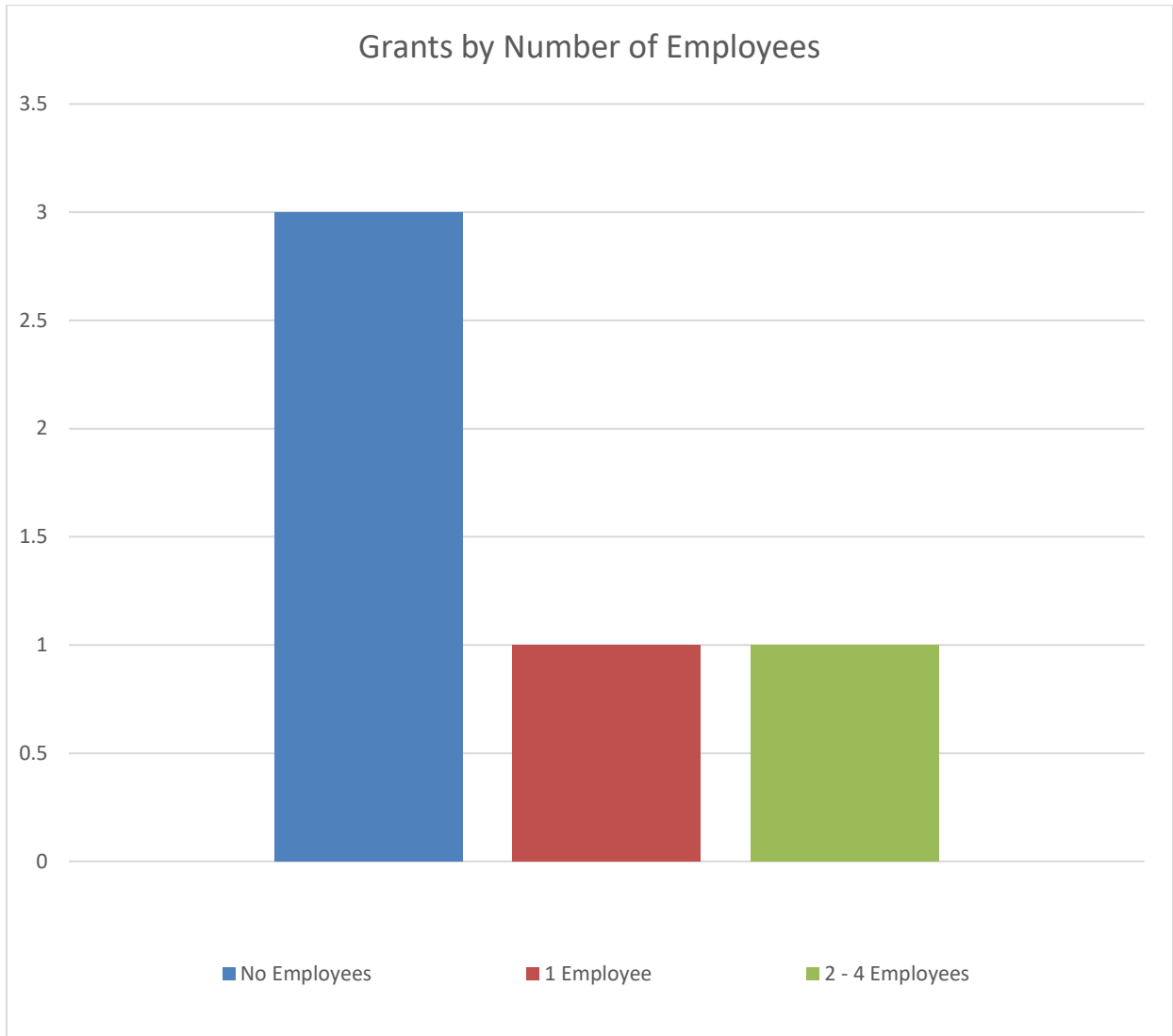


NAICS Code	Number of Grants	Amount of Grants	Percentage of Total
111210	2	\$9,245	43.4%
112990	1	\$2,039	9.6%
711310	1	\$5,000	23.5%
111411	1	\$5,000	23.5%

By Business Size

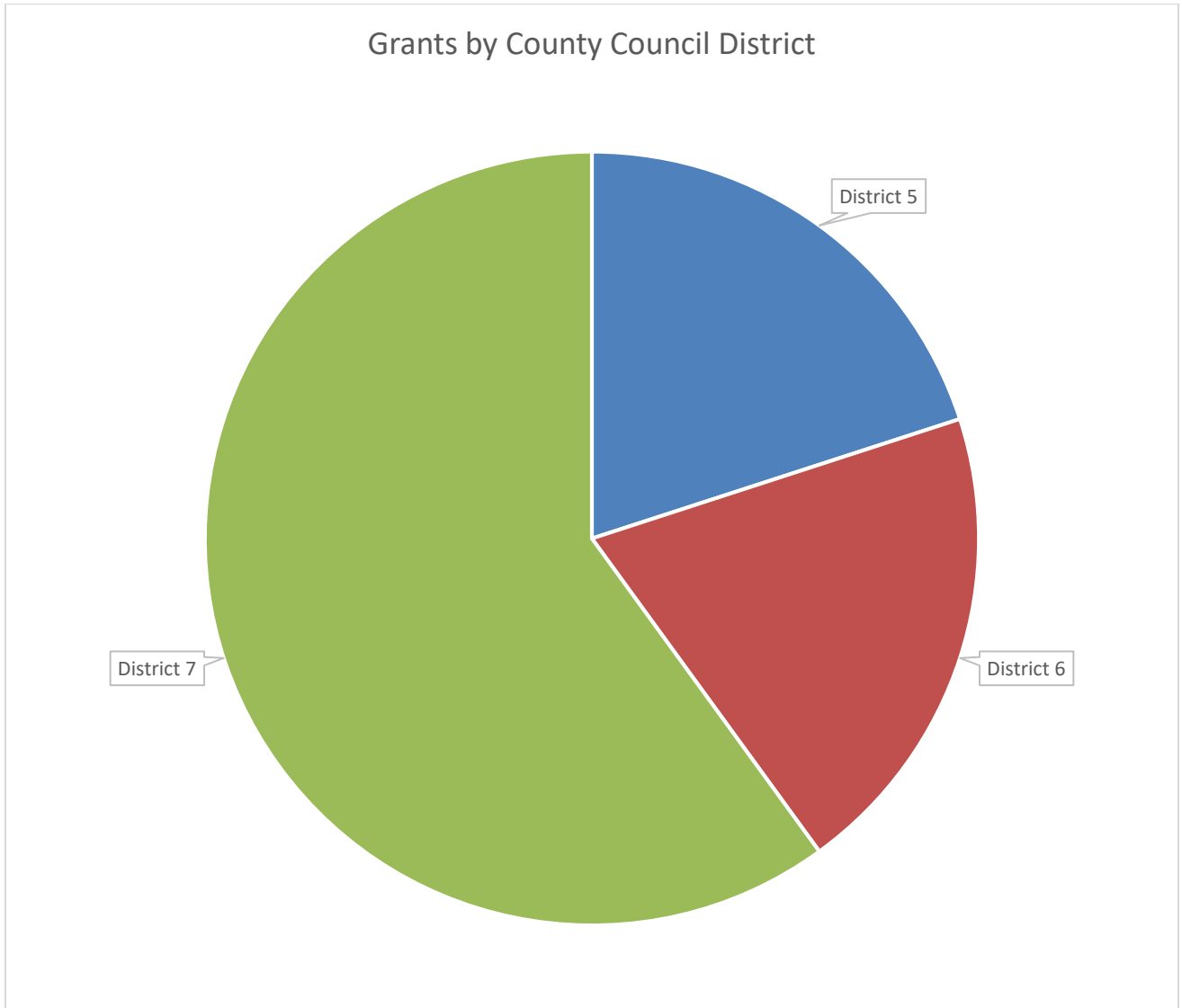


Category	Number of Grants	Amount of Grants	Percentage of Total
No Employees	3	\$15,000	70.5%
1 Employee	1	\$2,038.53	9.6%
2 - 4 Employees	1	\$4,245.08	19.9%



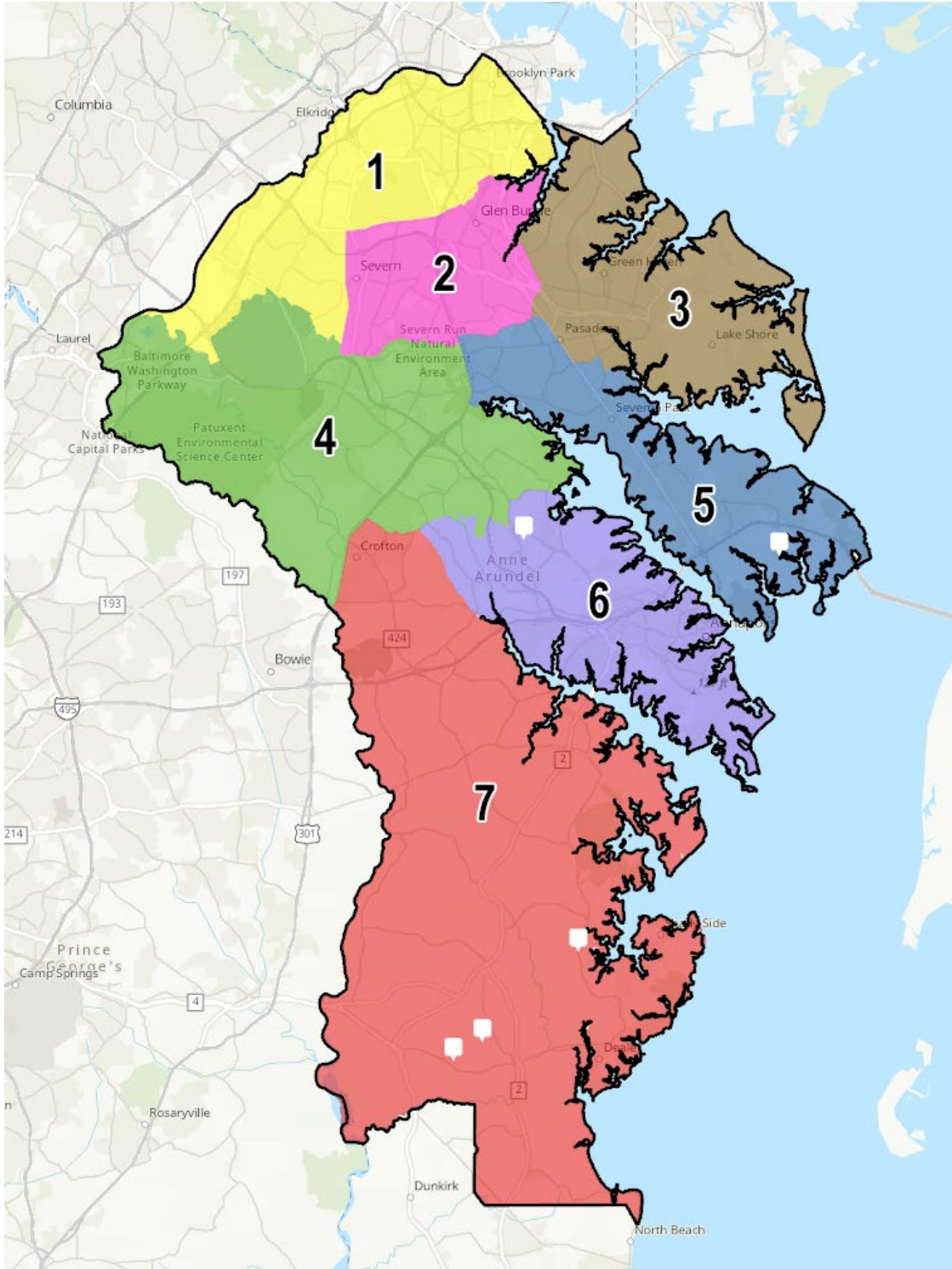
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By County Council District

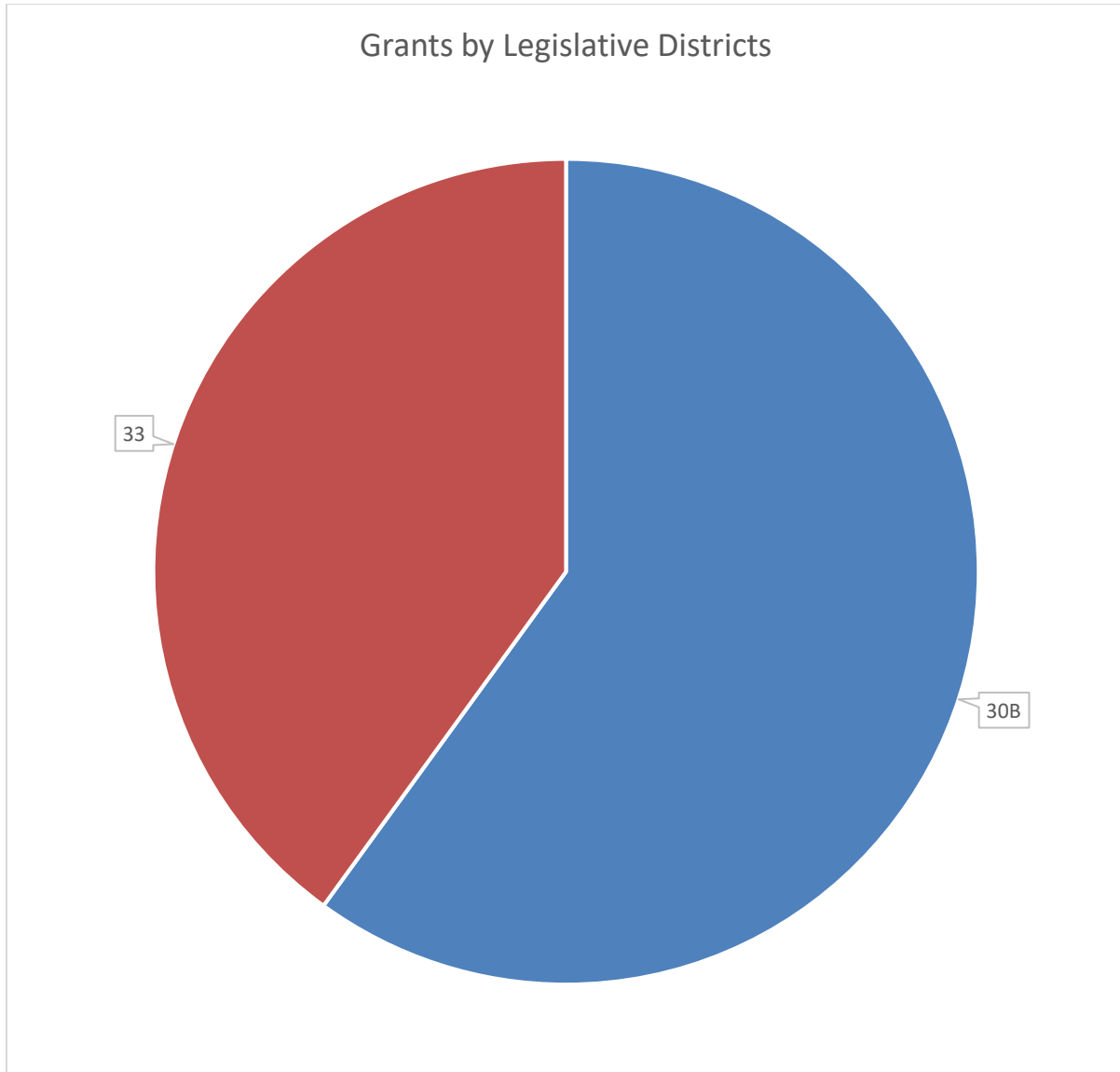


County Council District	Number of Grants	Amount of Grants	Percentage of Total
District 5	1	\$2,039	9.6%
District 6	1	\$5,000	23.5%
District 7	3	\$14,245	66.9%

Distribution by County Council District



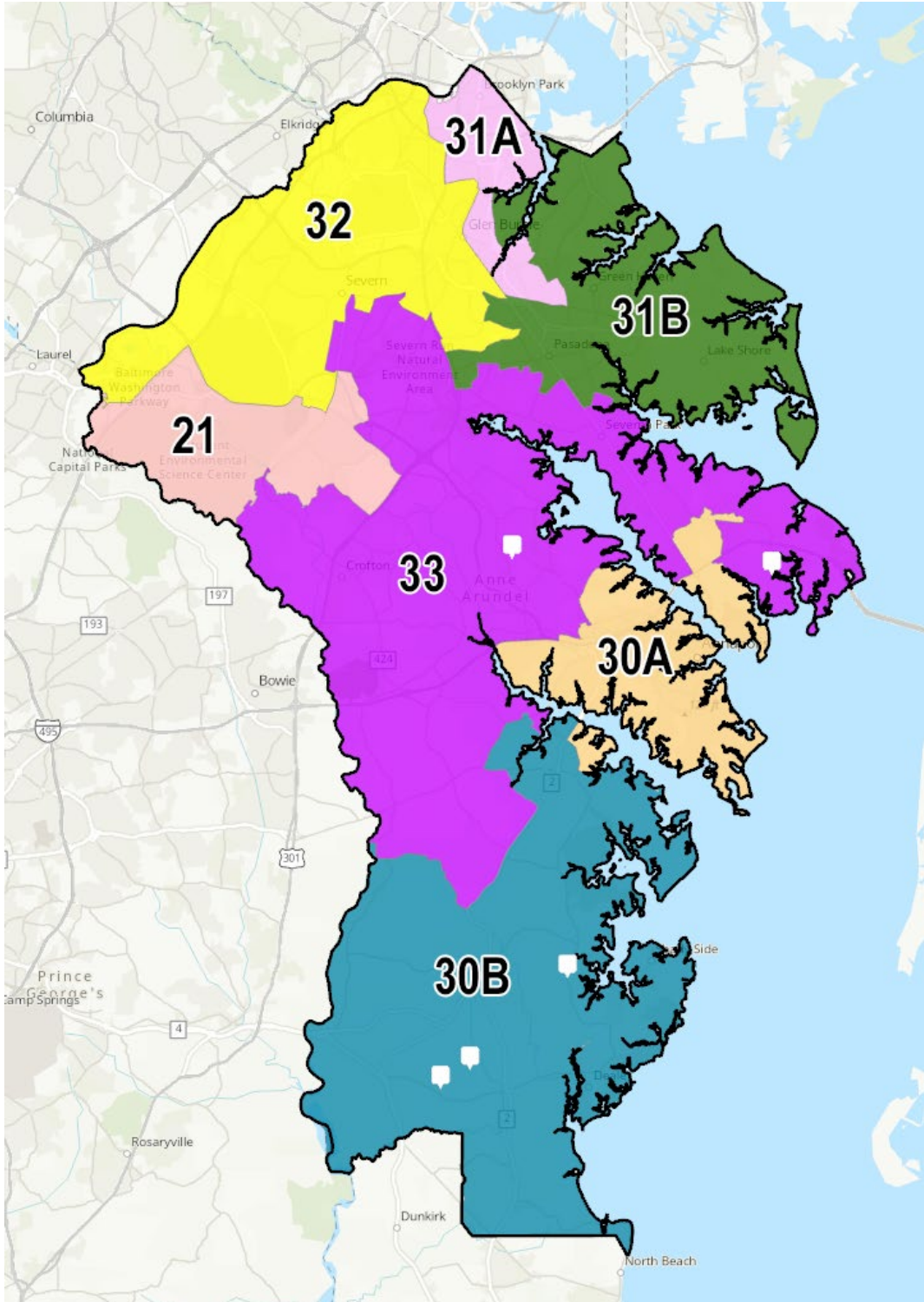
By State Legislative District



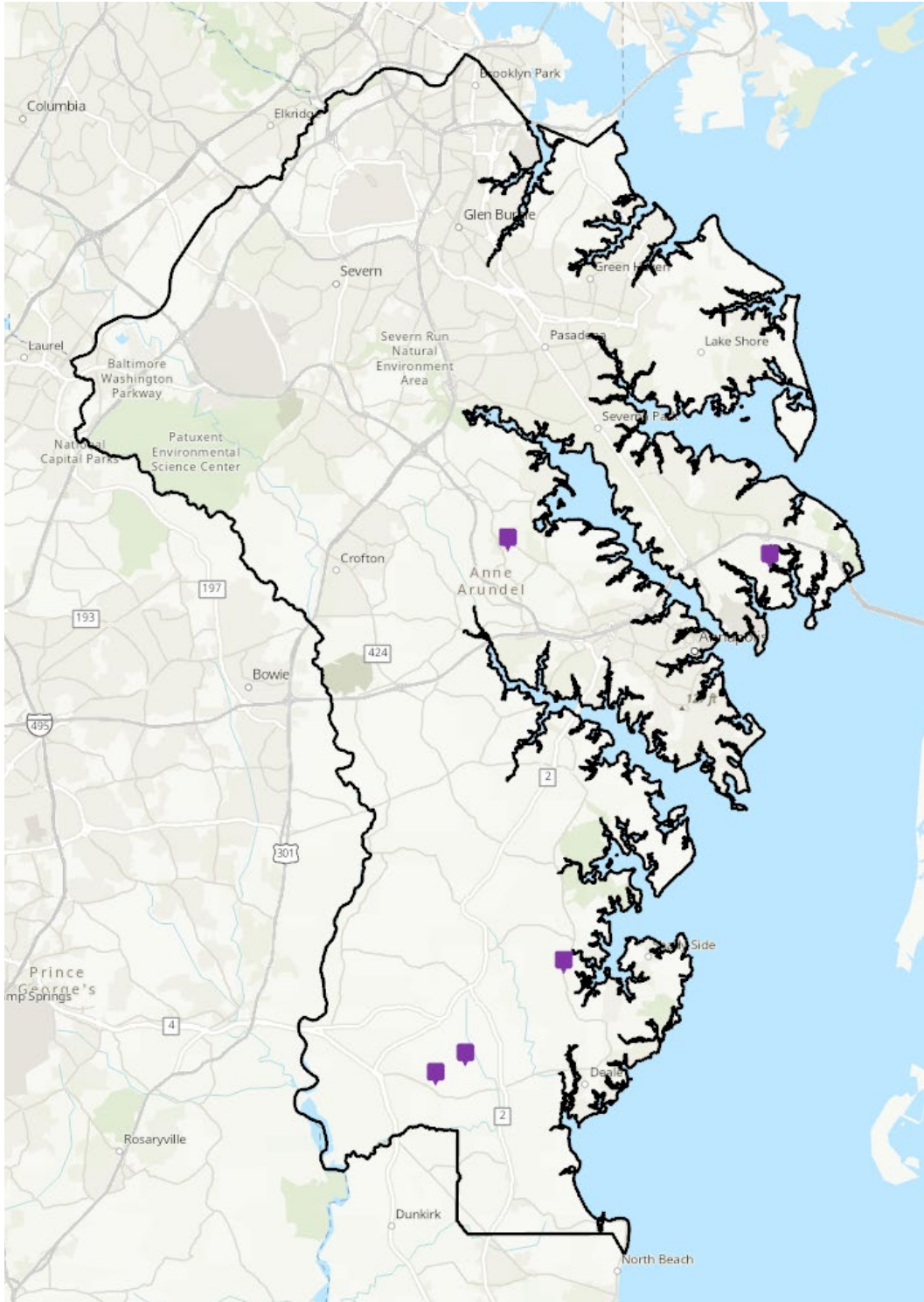
Legislative District	Number of Grants	Amount of Grants	Percentage of Total
30B	3	\$14,245	66.9%
33	2	\$7,039	33.1%



Distribution by Legislative District



Point Distribution of Grants



### Heat Map of Grants

