



# CYBERSECURITY IN ANNE ARUNDEL COUNTY

WHERE MISSION, TALENT AND INNOVATION COME TOGETHER

Anne Arundel County is home to Fort George G. Meade, a major U.S. Army installation and hub for intelligence, cyber, and information operations. With the National Security Agency (NSA), U.S. Cyber Command, and the Defense Information Systems Agency (DISA) located here, the county sits at the center of the nation's cybersecurity mission—offering companies unparalleled access to mission, talent, and opportunity.



## Premier Location & Access

- 30 minutes to Washington, D.C. & Baltimore
- Dense concentration of federal & defense contractors
- Home to BWI Thurgood Marshall Airport
- Proximity to the Port of Baltimore & major interstate corridors



## Top-Tier workforce

- 47.8% of residents hold bachelor's degree or higher
- Pipeline of cleared & cyber-ready talent
- Strong higher education & workforce partnerships



## A True Tech Hub

- 2,118 technology companies in key sectors including cybersecurity, IT, data science/engineering, data analytics, & advanced manufacturing
- 23,384 employees in the tech industry
- \$11.3 billion economic impact in tech sector

## Fueling Cyber and Technology Growth

AAEDC supports cyber and tech companies with targeted resources and connections to additional programs and partners to maximize available support.

## Next Stage Tech Fund

Flexible, early-stage financing designed to help technology and cybersecurity companies commercialize innovation and accelerate growth in Anne Arundel County

## Cybersecurity Compliance Funding

Financial support to help companies offset costs associated with achieving and maintaining cybersecurity compliance requirements, including CMMC-related investments





# STATE CYBER INCENTIVES

## Employer Security Clearance Costs Tax Credit

Offsets the cost of obtaining and maintaining employee security clearances

## Buy Maryland Cybersecurity Tax Credit

Encourages Maryland companies to purchase cybersecurity technologies and services from Maryland-based cyber firms.

## Research & Development Tax Credit

Provides incentives for companies investing in qualified R&D activities.

## Partnership for Workforce Quality (PWQ)

Provides matching grants to help companies offset the cost of employee training and upskilling —supporting customized workforce development aligned to business needs.



## How AAEDC Supports Your Company

- Free, confidential site selection assistance
- Real estate and regulatory guidance
- Market research and data support
- Introductions to federal, industry, and academic partners
- Access to financing, tax credits, and workforce programs
- Ongoing business retention and expansion support
- Workforce & Innovation Convenings, Summits, and Roundtables

Whether you are entering the U.S. market, expanding Federal work, or scaling commercial cyber solutions, AAEDC is your partner for long-term success.

## Strategic ecosystem partners include:

- Anne Arundel Community College (AACC)
- Anne Arundel Workforce Development Corporation
- Cybersecurity Association
- Fort Meade Alliance
- Maryland Department of Commerce
- Maryland Department of Labor
- Maryland Tech Council – Chesapeake Regional Chapter

Together, these partners create a coordinated pipeline supporting companies from startup through scale.



*Let's Connect*

**Jill Porter**

Business Development  
Director



Email: [jporter@aaedc.org](mailto:jporter@aaedc.org)  
Direct: 410-222-4420  
Web : [www.aaedc.org](http://www.aaedc.org)